ALEXANDER BABKIN

PMO Director and Director of IT Project Portfolio Management

Moscow | +7 985 768 78 89 WhatsApp and Telegram | +998 50 574 78 89 Telegram
alexanderbabkin@mail.ru | alexandervbabkin@gmail.com | linkedin.com/in/alexander-babkin-mba-88090b3
Professional website: https://alexanderbabkin.pages.dev/
Open to relocation across Russia, CIS countries, and Georgia | business travel | office | hybrid | remote

SELECTED RESULTS

- **Reduced average project duration from 14 to 8 months** - PGK Digital.
- **Built three functions from the ground up**: IT Business Partnering, PMO and Release Management - OTP Bank.
- **Delivered strategic initiatives with deviations from plan of no more than 10%** - Rosgosstrakh Bank.

PROFESSIONAL SUMMARY

PMO and IT portfolio leader with over 20 years in banking, telecommunications and logistics. I establish prioritization, resource and budget planning, project methodology and executive reporting for portfolio decisions.

PROFESSIONAL EXPERIENCE

HamkorBank | October 2024 to present | Andijan, Uzbekistan
Head of IT Governance
Scope: up to 20 IT projects; up to 300 change requests per quarter; up to 10 direct reports.

- Raised on-time delivery of IT commitments from 65% to 100% within 15 months.
- Established quarterly planning for 100% of IT resources by allocating capacity between ongoing operations and change - Run and Change.
- Increased annual IT budget execution from 50% to 80% by introducing transparent planning, control and forecasting.
- Reduced the IT procurement cycle from more than six months to four months.
- Implemented KPI for all IT units and employees with quarterly or annual performance reviews.

PGK Digital | October 2022 to June 2024 | Moscow
Project Portfolio Manager and Project Management Methodologist
Scope: up to 10 HR projects; total budget up to RUB 80 million.

- Reduced average project duration from 14 to 8 months - a 43% reduction.
- Implemented a unified portfolio management methodology with prioritization criteria, governance documents and delivery metrics.
- Trained 30-35 employees in project methodology and tools.

Bank Otkritie | May 2022 to October 2022 | Moscow
Head of Direction

- Completed approximately 50 change requests during the organizational integration of Rosgosstrakh Bank IT into Bank Otkritie.
- Delivered 100% of IT commitments to internal customers by coordinating the combined team and change portfolio.
- Defended portfolio results before the bank's Management Board.

Rosgosstrakh Bank | July 2019 to April 2022 | Moscow
Head of Project Management Office
Scope: approximately 50 IT projects; annual budget up to USD 20 million; up to 400 change requests per quarter; up to 5 direct and 15 matrix reports.

- Delivered strategic initiatives with deviations from plan of no more than 10%.
- Implemented a unified model for managing projects and changes: prioritization, annual and quarterly budgeting, resource analysis and Steering Committee reporting.

OTP Bank | June 2017 to May 2019 | Moscow
Head of IT Development Department
Scope: up to 70 projects; 20 internal customers; up to 30 direct reports.

- Built three IT development functions from the ground up: IT Business Partnering, the Project Management Office and Release Management.
- Achieved 100% completion of quarterly plans.
- Implemented KPI for all employees in the department.

EARLIER EXPERIENCE

Asia Pacific Bank | February 2017 to May 2017 | Russia
Head of Project Management Office

- Secured Management Board approval of the PMO operating approach and procedures by establishing a project register, prioritization criteria and PMO regulations.

First Expedition Company | February 2015 to November 2016 | Moscow
Deputy Head of Project Management

- Implemented project methodology, regular reporting and variance management in the delivery PMO. The portfolio included call center modernization, mobile pickup and delivery tracking, cargo handover terminals, an electronic archive and Payroll.

Bank Uralsib | August 2013 to February 2015 | Moscow
Director of IT Customer Relations and IT Business Partner

- Prepared budgets for the portfolio of projects, tasks and IT services, aligning them with internal customer needs.
- Established a single point of contact between business and IT for requirements, projects, changes and service agreements.

Russian Standard Bank | February 2011 to August 2013 | Moscow
Head of Project Management Office

- Created project methodology and a unified project register; organized weekly reporting and PMO materials for governance committees.

Rostelecom | December 2006 to January 2011 | Moscow
Head of Project Management Office

Scope: annual IT investment portfolio budget up to USD 2 billion; up to 10 direct and approximately 40 matrix reports.

- Implemented methodology, KPI and a unified register of IT investment projects.
- Consolidated key investment projects in a unified register, including Least Cost Routing, a disaster-resilient data center and an integration platform.

Rostelecom | February 2002 to October 2006 | Moscow
Project Manager

- Implemented a unified HR/Payroll system for 70 regional units and 30,000 employees, including rollout and production use.

ATK Consulting Group | February 2001 to February 2002 | Moscow
Manager and Project Manager

- Aligned HR/Payroll and ERP implementation tasks between customers and project teams by organizing collaboration among project participants.

IT Company | September 1999 to January 2001 | Moscow
Analyst and Project Manager

- Prepared HR/Payroll and ERP requirements for the project team by translating customer needs into implementation tasks.

BRICO Commercial Bank | February 1995 to September 1999 | Moscow
Head of Information Transmission Department

- Ensured processing of rouble payments and foreign currency transfers.

CORE EXPERTISE

IT PMO and Portfolio Governance Project portfolio management, operating model, prioritization, KPI, executive reporting	**Resources and Budget** Demand management, resource and capacity planning, annual and quarterly IT budgeting, Run and Change, procurement
Business and IT IT Business Partnering, organizational integration, project team training, management boards and committees	**Methods and Tools** PMBOK, ITIL, COBIT, SAFe, Agile, Waterfall, MS Project, Jira, Confluence, ServiceNow

EDUCATION AND DEVELOPMENT

- MBA, Academy of National Economy under the Government of the Russian Federation, Faculty of National Economy, 2007.
- Moscow Power Engineering Institute, Faculty of Radio Engineering, Radiophysics and Electronics, 1994.
- Professional development: ICAgile and ScrumTrek training in Scrum Master Basic, Advanced, Scaling, and tribe design, 2021; PMI Moscow Chapter training in multiproject management, PMO, cost analysis, and project management, 2004 to 2006.

TOOLS METHODOLOGIES AND LANGUAGES

Tools: MS Project, Jira, Confluence, ServiceNow.

Methods and frameworks: practical familiarity with PMBOK, ITIL, COBIT, SAFe, Agile, and Waterfall.

Languages: Russian native; English for reading professional materials.